Avalara pricing is designed to grow with your business

Discover pricing for Avalara products and solutions, including Avalara AvaTax. Pricing may vary depending on what's right for your business.

BASIC

Returns

Starting at

$21/month

when billed annually in advance

See our trial offer ➔

STANDARD

Returns + Calculations

Starting at

$85/month

when billed annually in advance

Plus a one-time $300 setup fee

Talk to a tax specialist ➔

CUSTOM

Avalara Compliance Cloud Suite

Ask for your

custom quote

Build my solution ➔

Scalable products and services to fit your business

Hi! Curious about pricing? Chat with a tax solution specialist to get answers to your questions.

Some of our popular products and features	Automate the sales tax returns process with Avalara Returns for Small Business.	Improve sales tax accuracy and simplify returns management with the power of AvaTax and Returns for Small Business together.	Customize your solution from the full Avalara Compliance Cloud to get what's right for your business.
Returns			
Returns filing price	Optional $25 per e-filing	Optional $25 per e-filing	✓
Economic nexus heatmap	✓	✓	✓
Automated transaction data import	✓	✓	✓
CSV transaction uploads and error alerts	✓	✓	✓
Automatic syncing with multiple sales channels and accounting systems	✓	✓	✓
State filings	✓	✓	✓
City, county, and other local filings			✓
Calculations			
Transaction volume	N/A	Up to 500/year	Scaled for your business
Sales tax calculation integrations		✓	✓
Address validation		✓	✓

Popular products and services to complete your compliance solution

Sales Tax Registration

Register your business for **$349 per registration**

Get registered →

Business Licenses

Access license research and support for new and expanding businesses for **as low as $99**

Find license guidance →

Tax Research Services

Get reliable research and information needed to make smarter tax decisions

Learn more →

What factors impact Avalara custom pricing?

Avalara pricing may vary depending on the following:

Hi! Curious about pricing? Chat with a tax solution specialist to get answers to your questions.

- Volume of sales transactions processed per month
- Number of states and/or jurisdictions where sales tax is being collected and remitted
- Enrollment in Streamlined Sales Tax (SST) program

Request a quote

Name *

Business email *

Company *

Phone *
+1

Get started

What factors impact Avalara custom pricing?

Avalara pricing may vary depending on the following:

- Products and services purchased
- Number of business applications integrated with the solution
- Volume of sales transactions processed per month
- Number of states and/or jurisdictions where sales tax is being collected and remitted
- Enrollment in Streamlined Sales Tax (SST) program

Request a quote

Name *

Business email *

Company *

Phone *
+1

Get started

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Avalara pricing and what it means for your business

What business size is Avalara right for?

Does Avalara offer support?

How can I learn more about pricing for my product or solution from Avalara?

Learn more about Avalara pricing and what it means for your business

How does Avalara pricing work?

What business size is Avalara right for?

Does Avalara offer support?

How can I learn more about pricing for my product or solution from Avalara?

STREAMLINED SALES TAX

Save money with the Streamlined Sales Tax (SST) program

SST is a state-run program to make sales tax compliance easier and more affordable. Participating sta the cost of your sales tax software for the following services:

Sales tax calculations

Sales tax returns preparation

Sales tax returns filing

Sales tax remittance

Audit protection

Avalara can help to see if you qualify, and we'll even help your business register.

Learn about SST

Connect with Avalara

Call

877-286-2149

Schedule a call →

Chat

Chat with a specialist

Customer support chat →

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ABOUT

Why Avalara

Why automate

Streamlined Sales Tax Program

Customer stories

Avalara leadership

Avalara careers

Become a partner

Become a developer

Press

Investors

Locations

PRODUCTS & SERVICES

AvaTax

Returns

CertCapture

All products

INTEGRATIONS

Magento

Microsoft Dynamics

NetSuite

QuickBooks

Sage

Shopify Plus

Stripe Invoicing

Zuora

Browse integrations

CONTACT US

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Monday–Friday

8:00 a.m.–6:00 p.m. PT

Chat with us

Monday–Friday

4:30 a.m.–4:30 p.m. PT

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