

Kim Coggin

KEAP FVP - Central

Business History:

Kim is a highly qualified insurance executive with extensive experience building relationships with prospects, referral sources, and market influencers. She has considerable background in the executive benefits market, working with strategic advisors to develop life insurance opportunities within the affluent market.

Among other executive level roles, Kim was the Senior Vice President of Business Development at NFP with a focus on prospecting through financial professionals on non-qualified plan opportunities. She has served as the Senior Vice President of Sales for the Goheen Companies, working with strategic advisors to develop life insurance opportunities within the affluent market.

As a key part of the Pacific Life Key Executive Advantage Program (KEAP) team, Kim is responsible for driving Non-Qualified Deferred Compensation sales to Pacific Life.

Kim lives in Brentwood, TN with 3 kids and 2 cats.

General:

Bachelor of Science in Finance from Western Kentucky University
Series 6
Life Insurance License
Board Member: Williamson Inc. Leadership Brentwood



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