

THE AVALARA SOLUTION

Tax challenge, meet tax solution

Avalara reduces the hassle and complexity of tax compliance at every stage — no matter the industry or size of your business.

Let's talk



Avalara helps solve common compliance challenges

Reduce audit risk with greater accuracy

Decrease the high cost and drain on your resources

Sell everywhere, through every channel

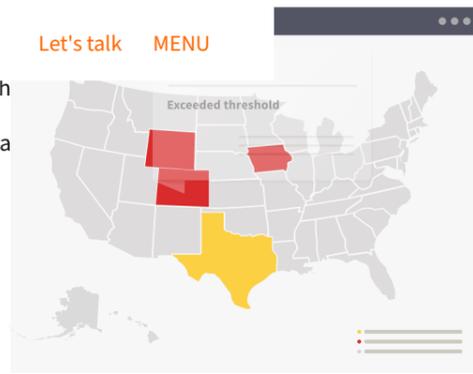
Grow with confidence

Improve customer experience

Avalara automates compliance at key stages in the process

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- ✓ Discover where you're on the h
- ✓ See when you've triggered or a volume



Market assessment
based on your sales



STAGE 2
Register your business

- ✓ Fill out a single form to **register in multiple locations**
- ✓ Get alerts when licenses are set to expire



STAGE 3
Calculate sales tax and assess use tax

- ✓ **Calculate sales tax rates** for a
- ✓ **Apply an appropriate tax code**
- ✓ **Determine the use tax** owed
- ✓ Keep up with international compliance regulations and apply customs duty and import taxes to **international sales**
- ✓ Create custom rules for certain products or complex transactions with varying tax rates

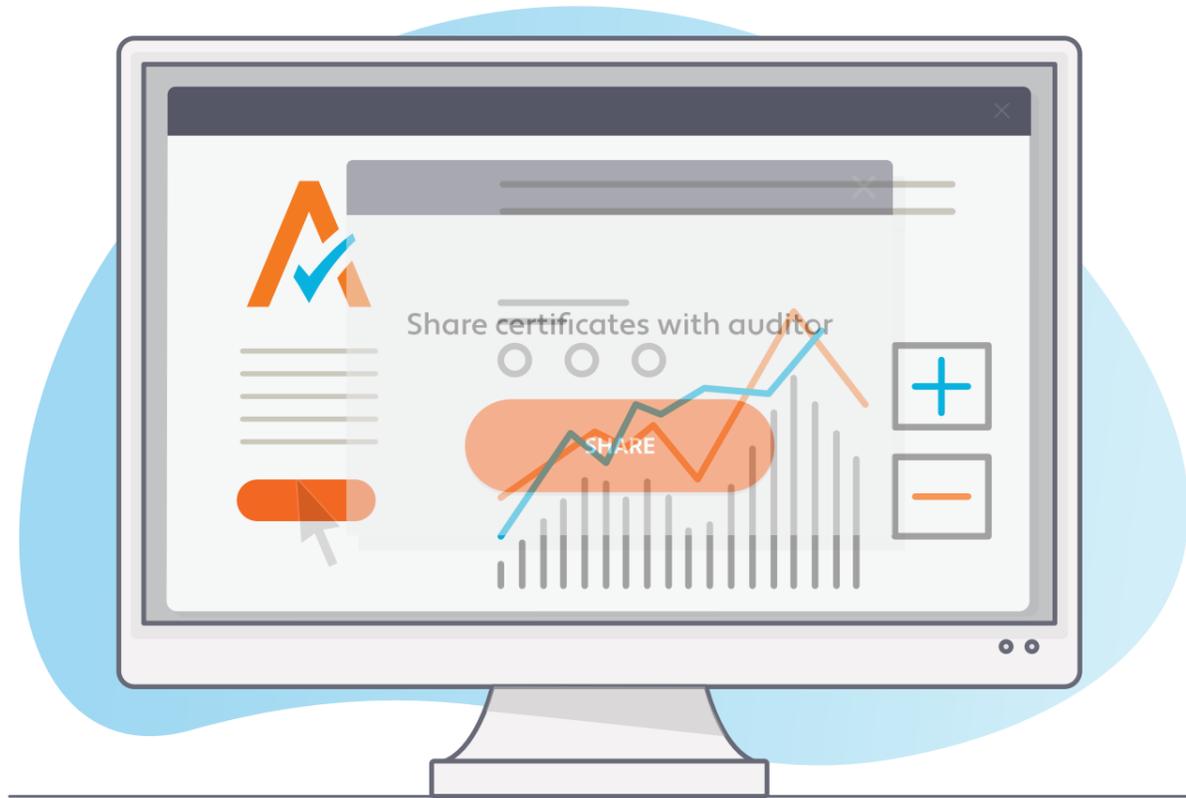
Sales invoice: Nassau Shoes

ITEM	AMOUNT	TAX RATE	TAXES
Canvas Basketball Shoe	\$80.00	4.625%	\$3.70
Leather Dress Shoe	\$300.00	8.625%	\$25.88



STAGE 4
Manage exempt sales

- ✓ **Collect and verify documents** at the point of sale
- ✓ Send renewal requests for documents before they expire
- ✓ Provide auditors with a secure, self-service portal to access records



STAGE 5

File and remit returns

- ✓ Aggregate sales data from multiple systems
- ✓ Automate filing to avoid late returns
- ✓ Offload returns preparation and filing



Get up and running fast with an integration to the systems you're already using

Avalara's platform is designed to work with the leading ERPs, ecommerce platforms, and other business applications you rely on to run your business. With over 1,000 signed partner integrations, we can integrate with single system environments or a full omnichannel tech stack. And if you choose or need to build your own integration, we offer a [robust API](#).

[See all connectors](#) →



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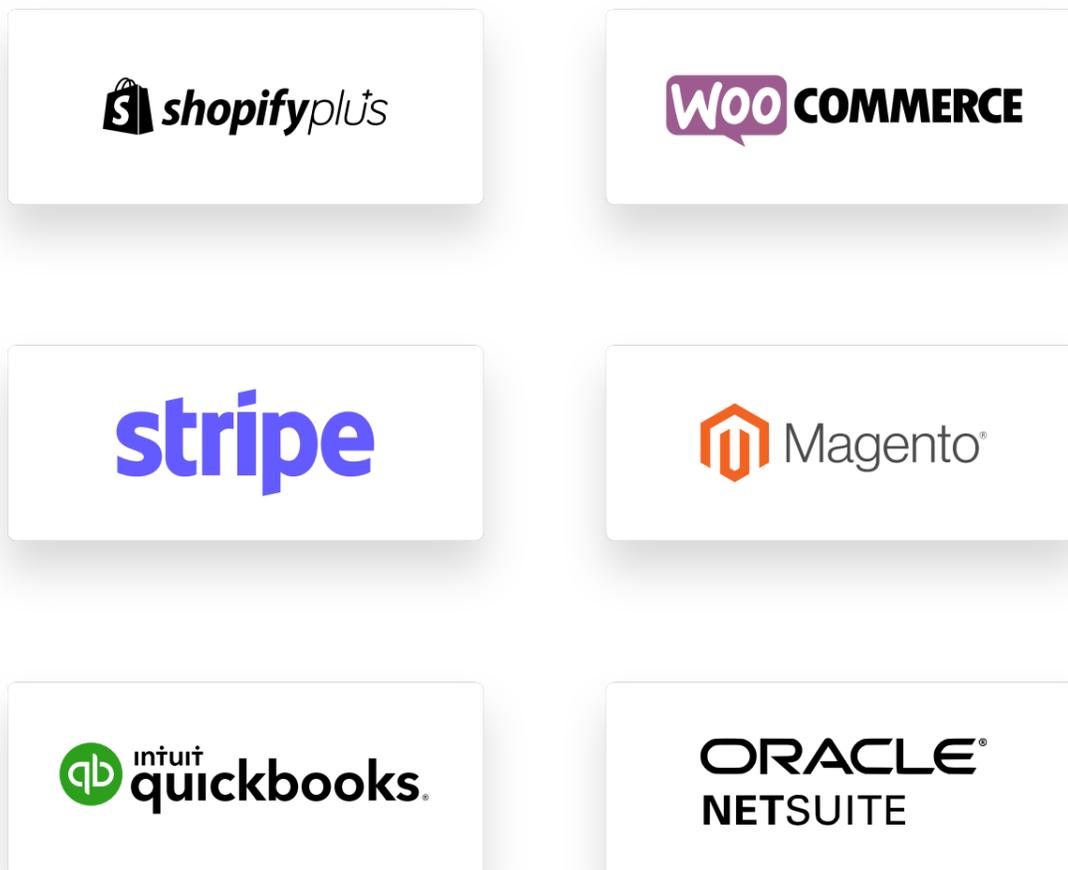
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Find the Avalara solution for you

We serve sole proprietorships to Fortune 500 companies operating around the globe — we can help you manage your tax compliance, too.





Choose by tax type

Choose by size

Choose by industry

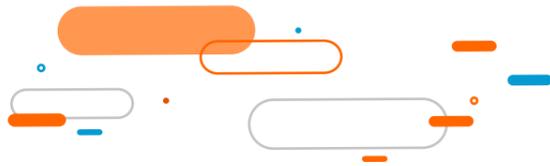
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The Avalara Compliance Cloud

Streamline and simplify your compliance journey with the Avalara Compliance Cloud and its comprehensive suite of products. Discover solutions from business licenses to returns, tax research, and fiscal representation.

[Explore our products](#)



- **Power your compliance** with artificial intelligence and machine learning
- **Access a database of tax content, rates, and rules** for improved compliance and reduced audit risk
- **Solve challenges in your compliance process from start to finish** with a customizable suite of products

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Avalara customers save time and rest easy (don't take our word for it)

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"On average, we're saving 5 to 10 hours per week, even as the number of transactions has grown exponentially."

—**Jean Treimanis**
JL Marine Systems

[▶ Watch Jean's story.](#)



"Our tax team is me. I look at Avalara as my sales tax expert."

—**Randy Engelby**
Weld Racing, LLC

[▶ Watch Randy's story.](#)

Connect with Avalara

You're just a few steps from making tax compliance easier to manage, more accurate, and integrated into your business systems.

What to expect:

- ✓ Connect with a sales tax specialist
- ✓ Tell us which ERP, ecommerce platform, or accounting software you use and how you manage tax
- ✓ We'll connect you with the right person to demo our solution, [provide a quote](#), and get you started

Call

877-286-2149

Chat

[Chat with a specialist](#)

[Customer support chat](#) →

ABOUT

Why Avalara

Why automate

Streamlined Sales Tax Program

PRODUCTS & SERVICES

AvaTax

Returns

CertCapture

INTEGRATIONS

Magento

Microsoft Dynamics

NetSuite

CONTACT US

(877) 299-7561

Monday–Friday

8:00 a.m.–6:00 p.m. PT

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