

JOANNE T. GAGNON

LIFE INSURANCE DIVISION

FIELD VICE PRESIDENT, NQDC SOLUTIONS

EDUCATION Cornell University, Ithaca, NY, 1989
B.S., Agricultural Economics & Business Management

BUSINESS HISTORY Joanne began her insurance career in 1989 as a Field Agent for Northwestern Mutual Life. In 1992, she started the Life Insurance Department for PMG Securities Inc, in New York City, and later joined Nathan & Lewis Securities as a Director of Life Marketing. Joanne has been wholesaling life insurance in the field since 1998, working for American General and then Nationwide. She spent three years providing point-of-sale assistance to national firms in NQDC space. She joined Pacific Life in 2005 as a Field Vice President for the New England Regional Life Office, and in 2010 took over as a Field Vice President for M Marketing on the east coast. In February 2020, she joined Pacific Life's Non-Qualified Deferred Compensation (NQDC) Solutions team.

Joanne enjoys snowboarding and golf with her family. She also serves on the Massgolf Board of Directors and as a volunteer Rules Official for golf tournaments.

GENERAL Chartered Life Underwriter (CLU)
FINSECA Member



✉ Joanne.Gagnon@PacificLife.com
☎ (833) 610-6398



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