

Welcome Reception

Monday, September 19 - 6:00pm – 9:00pm

Lighthouse Courtyard

Welcome to California! Join us for a relaxed evening showcasing cuisine from the region and the beautiful scenery of Huntington Beach as we kick off the Total Solution Forum with a California Casual evening!

Breakfast & Lunch – Find your Region and Connect with your RVP

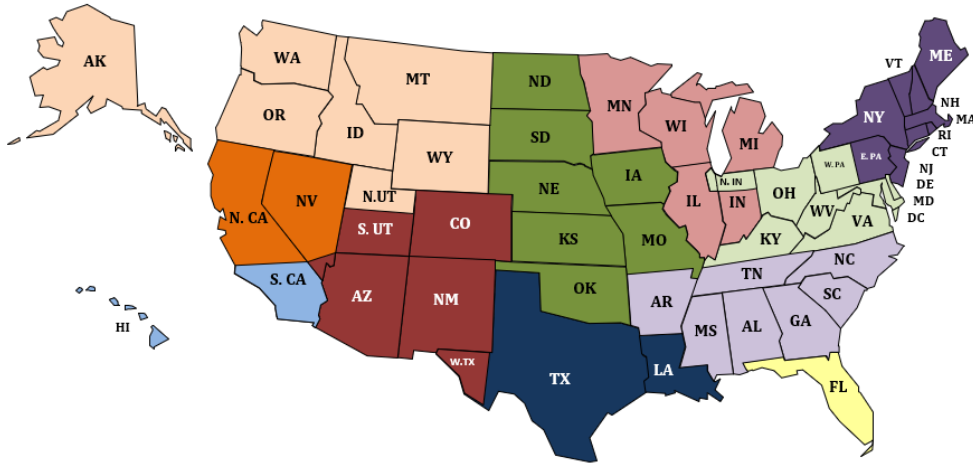
Tuesday, September 20

- Breakfast 7:00am – 8:00am
- Lunch 12:15pm – 1:30pm

Lighthouse Courtyard

Find your Region and enjoy breakfast and lunch while connecting with your RVP. Seating assignments based on map below:

Find your Region & Connect with your RVP



Northwest – Tyler Proffitt
206-240-3606
Tyler.Proffitt@PacifiLife.com

West – N. CA, NV (excluding Las Vegas) – Jonathan Richardson
925-605-6708
Jonathan.Richardson@PacifiLife.com

West – S. CA (L.A., O.C., S.D. Counties), HI – Bahn Johnson
949-460-3815
Bahn.Johnson@PacifiLife.com

Southwest – Noah Jacobs
480-433-2982
Noah.Jacobs@PacifiLife.com

North Central – Jordan Scott
531-222-5037
Jordan.Scott@PacifiLife.com

South Central – Carla Moreno Miller
214-356-2094
Carla.Miller@PacifiLife.com

Northern Midwest – David Rand
815-315-7038
David.Rand@PacifiLife.com

Northeast – Will Atkinson
402-800-4221
William.Atkinson@PacifiLife.com

Mid Atlantic – Scott Lowe
312-608-0358
Scott.Lowe@PacifiLife.com

Mid South – Justin Stiegler
615-945-9279
Justin.Stiegler@PacifiLife.com

Southeast – Patrick Cotter
561-400-9044
Patrick.Cotter@PacifiLife.com

Pacific Life & Fund Manager Partners Tradeshow

Tuesday, September 20 & Wednesday, September 21

12:15pm (*During Lunch*) and 4:30pm (*Afternoon Happy Hour*)

Join us to connect with key Pacific Life personnel and meet our Fund Manager partners to learn about their products and services. Use this time to interact and dive deeper into specific details on new products and exciting business building tools.

Visit each booth and check-in on the mobile app for your chance to be entered into a drawing for an autographed football from Kurt Warner!

- Fund Managers: American Century, BlackRock, Fidelity, Franklin Templeton, MFS, T. Rowe Price and Macquarie

- Advanced Designs Unit – Come by and meet a member of the best Advanced Designs Team in the industry. You can learn about advanced planning strategies and how life insurance fits. Also, this is a great time to run a “I’ve got a person” scenario by an industry expert while at the meeting.
- Client & Producer Services – Educate and Empower: Servicing your customers after placement – You’re invited to join us as we share how self-service tools such as PPT, MLA and IVR has enabled us to continue to deliver superior service to our customers.
- Sales Support – For the Modern Era – Our digital capabilities make it easy to work with us. Today’s clients expect fast, easy, and convenient. Why would your expectations be any different? We offer personalized client presentations, online applications, and a time-saving policy management tool to help you close business in a digital world. Stop by and see how we’ve grown to help support you in today’s digital-first era.
- Marketing, Made Easy – Build your business with the power of Pacific Life’s practice management website lifeinsurance.pacificlife.com – Chock full of sales strategies, resources, and tools to help you deepen client relationships and create new planning opportunities. Fresh ideas and new tools, available at your fingertips, whenever and wherever you’re ready for inspiration.
- Competition – Find out how Pacific Life stacks up compared to other carriers by stopping by and chatting with Pacific Life’s Competition team. See a live demonstration of our competition “Playbook” and learn how you can use the tools we provide to help you compete for business and win.
- Retirement Solutions Division

Dinner Reception

Tuesday, September 20 - 6:30pm – 10:00pm

Conference Porte Cochere & Lobby

Tonight we go retro with Drive-ins and Diners and all the fun you would expect at both! Connect with new friends and enjoy the beautiful Southern California weather.

WaveFest Beach Party

Wednesday, September 21 - 6:00pm – 9:30pm

Huntington Beach – Meet on the bridge to the beach

Let's end the week with WaveFest, Pac Life's music festival on the beach. Come on over to the Pacific Ocean for a rockin' good time with a scrumptious festival fest as we wrap up our week.